

BioSolutions)

## ConsumerLab.com Survey of Vitamin and Supplement Users

This revealing new survey of 10,862 supplement users explores consumers' perceptions of the brands, products and merchants they use, as well as their usage of specific types of supplements. In addition to the 130 page Brands and Merchants Analyses Report, customized analyses of single brands, products, and merchants are available.

## Brands & Merchants Analyses Report (2013) -- Including Supplement Usage Analysis

The purpose of the report is to show how consumers rate the leading brands and merchants of supplements. Each of the leading 91 brands and 40 merchants is compared. The report also shows the popularity of hundreds of additional brands and merchants rated by respondents (see attached Contents description).

Brands Covered (Sample size per brand of 100 to 2,526 respondents)

<ul><li>Align</li></ul>	<ul> <li>Eclectic Institute</li> </ul>	<ul> <li>Natural Factors (U.S.)</li> </ul>	<ul><li>Shaklee</li></ul>
<ul> <li>Andrew Lessman (Pro</li> </ul>	<ul><li>Enzymatic Therapy</li></ul>	<ul><li>Nature Made</li></ul>	<ul><li>Solaray</li></ul>
Caps)	<ul> <li>Enzymedica</li> </ul>	<ul><li>Nature's Bounty</li></ul>	<ul> <li>Solgar</li> </ul>
<ul><li>Bausch &amp; Lomb</li></ul>	<ul><li>Equate (Wal-Mart)</li></ul>	<ul> <li>Nature's Life</li> </ul>	<ul> <li>Source Naturals</li> </ul>
<ul><li>Barlean's</li></ul>	<ul><li>Ester-C</li></ul>	<ul><li>Nature's Plus</li></ul>	<ul><li>Spectrum</li></ul>
<ul> <li>Berkley &amp; Jensen (BJ</li> </ul>	<ul> <li>Gaia Herbs</li> </ul>	<ul> <li>Nature's Sunshine</li> </ul>	<ul> <li>Spring Valley</li> </ul>
Wholesale Club)	<ul> <li>Garden of Life</li> </ul>	<ul><li>Nature's Way</li></ul>	(Wal-Mart)
<ul> <li>Biotics Research</li> </ul>	<ul><li>GNC</li></ul>	<ul> <li>New Chapter</li> </ul>	<ul> <li>Standard Process</li> </ul>
<ul> <li>Bluebonnet</li> </ul>	<ul> <li>Healthy Origins</li> </ul>	<ul> <li>Nordic Naturals</li> </ul>	<ul><li>Sundown</li></ul>
<ul><li>Caltrate</li></ul>	<ul> <li>Integrative Therapeutics</li> </ul>	<ul> <li>NOW Foods</li> </ul>	<ul><li>Swanson</li></ul>
<ul><li>Carlson Labs</li></ul>	<ul> <li>Jamieson (Canada)</li> </ul>	<ul><li>Nutricology</li></ul>	<ul> <li>Thorne Research</li> </ul>
<ul><li>Centrum</li></ul>	<ul><li>Jarrow</li></ul>	<ul> <li>Nutrilite</li> </ul>	<ul> <li>Trader Darwin (Trader</li> </ul>
<ul><li>Citracal</li></ul>	<ul><li>Juice Plus</li></ul>	<ul><li>One-A-Day</li></ul>	Joe's)
<ul><li>Cosamin</li></ul>	<ul><li>Julian Whitaker</li></ul>	<ul> <li>Optimum Nutrition</li> </ul>	<ul> <li>TruNature (Costco)</li> </ul>
<ul><li>Country Life</li></ul>	<ul><li>KAL</li></ul>	<ul> <li>Ortho Molecular</li> </ul>	<ul><li>Twinlab</li></ul>
<ul> <li>Culturelle</li> </ul>	<ul><li>Kirkland (Costco)</li></ul>	<ul> <li>Ostero Bi-Flex</li> </ul>	<ul><li>Up &amp; Up (Target)</li></ul>
<ul><li>CVS</li></ul>	<ul><li>Kyolic (Wakunaga)</li></ul>	<ul> <li>Planetary Herbals</li> </ul>	<ul><li>USANA</li></ul>
<ul> <li>Designs for Health</li> </ul>	<ul><li>Life Extension</li></ul>	<ul> <li>Pure Encapsulations</li> </ul>	<ul><li>Vitacost (NSI)</li></ul>
<ul> <li>Doctor's Best</li> </ul>	<ul><li>MegaFoods</li></ul>	<ul><li>Puritan's Pride</li></ul>	<ul><li>Vitamin Shoppe</li></ul>
<ul> <li>Douglas Laboratories</li> </ul>	<ul> <li>Member's Mark/Simply</li> </ul>	<ul> <li>Purity Products</li> </ul>	<ul><li>Vitamin World</li></ul>
<ul> <li>Dr. David Williams</li> </ul>	Right (Sam's Club)	<ul><li>Qunol</li></ul>	<ul> <li>Walgreens (Finest</li> </ul>
(Mountain Home	<ul> <li>Metagenics</li> </ul>	<ul><li>Rainbow Light</li></ul>	Naturals)
Nutritionals)	<ul> <li>Mountain Home</li> </ul>	<ul> <li>Renew Life</li> </ul>	<ul><li>Weil (Andrew Weil, M.D.)</li></ul>
<ul><li>Dr. Mercola</li></ul>	<ul><li>Natrol</li></ul>	<ul><li>RiteAid</li></ul>	<ul><li>Whole Foods</li></ul>
<ul> <li>Dr. Sinatra (Advanced</li> </ul>	<ul> <li>Natural Factors (Canada)</li> </ul>	<ul><li>Schiff</li></ul>	<ul><li>Xymogen</li></ul>

#### Merchants Covered (Sample size per merchant of 103 to 1,879 respondents)

<ul> <li>Amazon.com</li> </ul>	<ul><li>Kmart</li></ul>	<ul> <li>Sam's Club</li> </ul>
■ BJ's	<ul><li>Kroger</li></ul>	<ul> <li>Shaklee</li> </ul>
BodyBuilding.com	<ul><li>Life Extension</li></ul>	<ul> <li>Sprouts Farmer's Market</li> </ul>
■ Costco	<ul><li>Local Co-Op</li></ul>	<ul><li>Swanson</li></ul>
- CVS	<ul> <li>Local Drugstore</li> </ul>	<ul><li>Target</li></ul>
<ul> <li>Dr. David Williams/Mt Home</li> </ul>	<ul> <li>Local Health Food Store</li> </ul>	<ul><li>Trader Joe's</li></ul>
Nutritionals	<ul> <li>Local Supermarket</li> </ul>	<ul><li>USANA</li></ul>
<ul> <li>Dr. Julian Whitaker</li> </ul>	<ul> <li>LuckyVitamins.com</li> </ul>	<ul><li>Vitacost.com</li></ul>
<ul> <li>Dr. Sinatra/Advanced BioSolutions</li> </ul>	<ul> <li>Mercola.com</li> </ul>	<ul><li>Vitamin Shoppe</li></ul>
■ Dr. Weil	<ul> <li>Nutrilite</li> </ul>	<ul> <li>Vitamin World</li> </ul>
<ul> <li>Drugstore.com</li> </ul>	<ul><li>Publix</li></ul>	<ul> <li>Walgreens</li> </ul>
■ GNČ	<ul><li>Puritan's Pride</li></ul>	<ul><li>Wal-Mart</li></ul>
<ul> <li>Healthcare Practitioner's Office</li> </ul>	<ul><li>RiteAid</li></ul>	<ul><li>Whole Foods</li></ul>
■ iHerb.com	<ul> <li>Safeway</li> </ul>	

Supplements Categories Covered (Including brand-specific satisfaction ratings for those in **bold**)

Amino Acids, B Vitamins, Calcium, CoQ10, Digestive Enzymes, Fish Oil/Omega-3s, Flaxseed/Other Oils, Glucosamine/Chondroitin, Green Tea/Extract, Herbs/Extracts, Iron, Magnesium, Melatonin, Menopause, Multivitamins, Muscle Enhancers, Nutrition Bars, Nutrition Drinks/Shakes/Powders, Other Minerals, Plant Sterols/Stanols, Probiotics, Red Yeast Rice, Resveratrol, SAMe, Sexual Enhancement Supplements, Sports Supplements, Super Fruits, Vitamin A/Betacarotene, Vitamin C, Vitamin D, Vitamin E, Vitamin K, and Weight Loss.

# ConsumerLab.com Survey of Vitamin and Supplement Users

# **Brands and Merchants Analyses Report (2013) - Contents**

#### **Brand Analyses:**

- Introduction to Brand Analyses
- Popularity of Brands (1,438) in Survey
- The Top Brands (91) of Supplements
- Overall Consumer Satisfaction with Top Brands
- Consumer Satisfaction with Key Aspects of Top Brands
- Satisfaction with Types of Supplements by Brand

#### **Merchant Analyses:**

- Introduction to Merchant Analyses
- Where Consumers are Buying Supplements
- Popularity of Merchants (851) in Survey
- The Top Merchants (40) of Supplements
- Overall Consumer Satisfaction with Top Merchants
- Consumer Satisfaction with Key Aspects of Top Merchants

Analyses of most brand and merchant results by consumer age, gender and total daily supplements used.

### **Supplement Usage Analysis:**

- Specific Types of Supplements Purchased
- Analyses by total daily supplements used, age, and gender

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- Respondent Demographics and Supplement Usage

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# Single Brand or Merchant Analysis – Contents

Customized reports further analyzing a specific brand, merchant, or supplement type are available and include the following:

## For Specific Brand or Merchant:

- Brands Used in Combination with this Brand or Merchant
- Types of Merchants Used by Customers
- Specific Merchants Used by Customers
- Consumer Demographics (Age & Gender)
- Number of Supplements Used Daily

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